

Becoming an Official Area Partner 2019 **“Policy, Procedure & Questionnaire Form”**

This Form Applies to The Following Partners:

- 1- All New Partners that intend to Apply to become Smart-G4 Partners after May 2018
- 2- Any Old Installer that is not working Direct with Factory but likes to Position his company officially
- 3- Any Old Partner that likes to grow and Carry the Flag in his area officially

Why Become an official Partner 2019?

Becoming Official Smart-G4 Partner shall enable you to receive the following benefits:

- 1- Discounted price
- 2- Special promotions eligibility
- 3- Special Mass Projects Costings and support to win
- 4- Training & Certification
- 5- Official G4 Partner Certification
- 6- Territory and project protection
- 7- Leads forwarding in the area

How Much it cost to become an official Smart G4 Partner 2019?

To become an Official-Smart G4-Partner 2018 your company is required to investment an amount of USD \$10,000-\$20,000 to purchase products and complete your showroom needs with all the needed Mobile Sales Boost Gear. You shall be required to erect good Elegant Display and interactive showroom and support center for both: clients and dealers that will be later be trained under you.

If you are willing and have the ability, Kindly Follow the following Steps

*= 1500-3000 for Installers and integrators

**=10,000 For Official Dealer

***=20,000 for Authorized City Partner



Smart Industry Group / Smart G4 Controls

Canada Office Hamel QC, +1 418 271 1075 Factory Main: Dongguan Shima Electronics, China.

www.smartG4control.com FM@smarthomegroup.com smarthomegroup@outlook.com

Steps to Becoming an Official Partner:

1. Fill Registration Forms 2019 Attached in the coming Pages
2. Attach below-listed Documents & Credentials then send to our Sales Manager:
 - a) Trade License Registration (Mainly Technology or Electromechanical Companies may Apply)
 - b) ID or Passport Copy of Owner/Manager (To Prove That you are part of a company that Exists)
 - c) Company Profile, Experience, Targets, Team (Org. Chart) and projects CV.
3. New Fresh Investment of USD 10,000-20,000 for Purchase of Showroom Demo Gear and Sales Tools/Kits ++ (Depending on your desired Positioning and Authority)
4. Receiving fresh Smart-G4 Training and Passing Exam to Getting certified (Note: Training certificates older than 2years are not valid)
5. Build a Dedicated G4 Demo Showroom Displaying Smart G4 project range fully Working Equipment (a Must for Official partner position)
6. Branding the Showroom with Large G4 Logo (Minimum Size 1Meter)
7. Building or adding Smart-G4 Products to your web-presence (a Must for Official Partner Position)
8. Sending Prove of Installation of showroom Equipment, Displays and Logo. in form of photos and short videos (for our evaluation)

Product Selection **Questionnaire** For: The Showroom and Area Needs:

Because Smart G4 has huge and Extensive Range of products, we shall help you in the selection of products based on the questionnaire that you need to answer Below:

- In your area is their new hotels construction happening?
- In your area is there new hospitals coming up?
- In your area is there new mass housing developments/clusters?
- In your area is there new High-End Luxury homes with theaters, pool, and or garden?
- In your area is there a free zone or industrial zone that has corporate offices?
- In Your area is there plans to construct new Governmental Big buildings?



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- Describe the Type of Homes and Apartments in your area. And which is dominant?

- In Your area is there under construction Malls, Convention centers or large restaurants coming up?

- is your City on water-body side?
Is there any boats and yacht industry or luxury marina?

- What Type of clients and projects you have in hand now?

- Do you Have current Requirement for Smart G4 Equipment?
other than the show room Items? If yes, list your needs below

Company and Showroom Questionnaire:

- What is your office size?
- How many sales? How many support staff?
- How many cars/Truck or other you have?
- Do you have meeting room or showroom place?
If yes what is the size? & How high is its ceiling approx.?



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- In your proposed showroom or meeting room area. Do you have suspended ceiling to fix speakers? And to run wires?
- Select the proposed G4 Brand LOGO on wall location.
Kindly Supply the Space allotted and available for this Need
- If can receive current office/ showroom floor plan sketch and some photos, then would be great. Kindly send to smarthomegroup@outlook.com together with this filled Form and declaration.

Company Information and Declaration:

We declare that the information supplied is accurate, and we declare our interest and ability to represent Smart-G4 Brand officially in our area.

Area / City:

Country:

Company Name:

Emails:

Website:

Signing Manager
Name:

Mobiles:

What's App / Telegram App:

Signature: _____ Date: _____ Rubber Stamp: _____



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Smart G4 Control (Partnership Application Form) 2019

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This form Must Be filled in Full by New Applying Partner in Order to Get Registered with SHP#. This Form is also Mandatory for any Dealer that Require to Sign Contract and to be Listed as Official Partner for His Country. (Note: if you are End User, you will not be accepted as Partner)

Company Name*

Country*

Note: Every Country Require New Form

Province/State*

City*

Company Commercial Registration Number *Trade License Number

Note: a Copy of Trade License or Company Registration is Mandatory to be attached together with this Form

Signatory Name* (Manager Name that is Authorized to Sign Contracts on Behalf of Company)

Signatory Title* (Job Title of the person that Authorized)

Signatory Full Contacts* (email, Mobile, Skype, What's App)

E-mail	
Mobile	
Skype	
What's App	

Note: What's App is Most Important Mean of Communication for Smart-Group Management and Support



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Company Telephone Number* (Land Line Official Number)

Company FAX

Company e-Presence: (Website, Facebook, Twitter, YouTube, Instagram, Linked in)

Website1	
Website2	
Facebook	
twitter	
YouTube	
instagram	
flicker	
Linkedin	

Company official Email Address*

Other Contact Person Name*

Other Contact Person Position/Title

Contact Person full contacts*

E-mail	
Mobile	
Skype	
What's App	



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Describe your Company power in Brief? *(Branches, Projects, Employees, Specialty expertise)

Did You Fill Level Selection Form?*The Old Filled Forms will be used as Guide only.

- ☐ Yes, I have Filled the Level Selection Forms
- ☐ No, I did not fill any Level Selection Forms Earlier

Do you Have SHP#*

- ☐ Yes I have SHP#, If you Have must supply it
- ☐ No I Do not Have (Please Provide me One)

Have You Taken Training and certification on Smart-BUS Before?*Select More than one as Applicable

- ☐ No I did not Take Training Before, But we are Ready to Take One
- ☐ Yes, we took Training on Smart-BUS G2 by smart-BUS
- ☐ Yes, we took Training on Smart-BUS G3 by smart-BUS / HDL
- ☐ Yes, we took Training on Smart-BUS G4 Level:1 by smart-G4 / TIS
- ☐ Yes, we took Training on Smart-BUS G4 Level:2 by SMART-G4
- ☐ Yes, we took Training on Smart-BUS G4 Level:3 by SMART-G4
- ☐ Yes, we took Training on Smart-BUS G4 Level:4 by SMART-G4
- ☐ Yes, we took Training on Smart-Bus Design and Estimation
- ☐ Yes, we took Training on Smart-BUS Sales and marketing (Product)
- ☐ Yes, we took Training on Concepts, Strategy and Tactics
- ☐ Other



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What Level are you interested in Signing up to?* _ Select Only One

- ☐ Installer or freelancer (Can Install, Can Compete)
- ☐ General Integrator (Can Install, Can Compete)
- ☐ Official Dealership (Can Install, Cannot Compete)
- ☐ Authorized City Partner (Can Install, Cannot Compete, Need Showroom, Training & Support center)
- ☐ Big Distributorship (Cannot Install, Cannot Compete, Require full setup & Stocking capital Investment)

What Main Brands You Deal with Currently? *Fill Accurately

BRAND	Used for	YEARS	Last Year Purchases \$

How Much Products Volume you expect to Purchase from Smart-Group? * _

- I Expect to Purchase within the Next 3 Months: in USD
- I Expect to Purchase within the Next 6 Months: in USD
- I Expect to Purchase within the Next 12 Months: in USD

Describe your Company Activity? * _ select only one:.

- ☐ I am installer, Integrator (Dealer), Type of Projects I handle is:
- ☐ I do not Install, I am Pure Trading/ Distributor and Training Center

Do have Dealers Network that Buy from you? Please State how many

- ☐ No, I do not have, I only depend on myself and branches:
- ☐ Yes, I have Network of partners of companies at cities



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When do you plan on Starting? *Select More than one as Applicable

- ☐ I am ready to Purchase Self Learning kit Worth \$1500, and Take Training within days
- ☐ I am ready to Deposit 3000 for General Integrator Level Equipment Package (SLK, Demo Bag) , and Take Training within days
- ☐ I like to Deposit \$10,000 and Proceed to Be Official Dealership with (2 SLK, 2Demobags, and Showroom Material) within days
- ☐ I like to Deposit \$20,000 and Proceed to Be ACP with (Full Packaged Material for my Showroom, Training center and Sales team at one city) within days
- ☐ I have Projects in hand and Like to Place order very soon within days

What are the Most famous social media in your country? *facebook, Line, telegram, Viber, wechat, snapchat, Instagram, twitter, QQ, ..Other (List in Rank, Most famous first).

Company Information and **Declaration:**

We declare that the information supplied is accurate, and we declare our interest and ability to represent Smart-G4 Brand officially in our area.

Signature: _____ Date: _____ Rubber Stamp: _____



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